

To: Agricultural Risks KN
From: Non-Life Insurance department
cc: Public Affairs Group
Date: 10 March 2010
Reference: NLI-AGR-10-010

Subject: International conference on "Crisis and risk management in agricultural insurance"

| Action requested

Provide the CEA Secretariat (nonlife@cea.eu) by **Friday, 12 March 2010** with your views on the questions asked by the ES Presidency.

| Summary

On 15-17 March 2010, the Spanish Presidency holds an international conference "Crisis and risk management in agricultural insurance".

The CEA (Sandrine Noël) will take part to the round table "Insurance companies' position on the development of risk management tools".

The conference's organisation committee has just provided the CEA secretariat with the **questions to be answered** by the participants to the round table.

1. In your opinion, what are the main barriers for the establishment and the development with the agricultural insurances on the different countries? What are your recommendations for the state Administrations present at this Conference for starting the agricultural insurances systems? These systems should be public, private, or public-private mixture?
2. After the experiences in different countries, do you still think that several risks like drought, floods or hurricanes are not insurable risks in many countries?
3. How do you think that the present agricultural insurance systems and other system of management of crises will develop, in the medium and long term?
4. The farmers, at least in Spain, are demanding insurance coverage for the crisis management of markets or income insurances within the present agricultural insurance framework. Do you think that the insurances companies have enough economic-technical scope to answer this demand?
5. What actions, in your opinion, should be taken by the insurances companies to improve the present level of establishment of the agricultural insurances? What are the activities that your Organization is doing to encourage the agricultural insurances?



As I am out of the office until Friday, 12 March included, I will not have the opportunity to circulate draft replies for your comments/approval and will hence stick to the approved position when replying to the questions. I would however welcome any comment (eg potential risks) you might have on the questions raised.